## **Abhishek Agrawal (Abi)**

Strategy and operational experience in diversified industries in life-sciences, energy and infrastructure space

## Current

Providing strategic and executional leadership to firms internationally to develop businesses, currently on the board & management of an Indian firm operating in energy sustainability and auto-component manufacturing (MagnaCore)

## Experience

- Management Consulting at SDG / IMS Health
  - Engaged on several multi-billion dollar M&A deals in the biopharmaceutical space
  - Performed drug portfolio optimization and valuation for 2 of the top 5 pharmaceutical companies in the world
  - · Growth strategy work done for major pharmaceuticals in USA, China and Japan
  - Decision processes, proprietary valuation models<sup>1</sup> and frameworks developed are in use at most of the top 5 biotechnology and pharmaceutical companies
  - Quality and Commitment to the clients, resulted in become one of the most sought after portfolio & asset advisor
- In-house experiences / Start-up
  - Amylin Pharmaceuticals, designed & assessed business cases for drug delivery device platform for proteins
  - Web 2.0 startups, developed a social media platform for medical professionals and designed a pattern recognition algorithm to classify similar items of any digital format

## Education

- ASP, Massachusetts Institute of Technology
- MBS, Claremont Graduate University
- BS Computer Science & Biology, Coastal Carolina University
  - 1<sup>st</sup> international to win **all** the highest academic honors<sup>2</sup> in the history of the institution

Open recommendations may be viewed on LinkedIn: <a href="http://www.linkedin.com/in/123wise">http://www.linkedin.com/in/123wise</a>.

<sup>&</sup>lt;sup>1</sup> Scenario & probabilistic multi-asset & portfolio models. <sup>2</sup> Valedictorian, Summa-Cum-Laude, Outstanding Student

